



*Quality Organic Products Since 1979*

## **Nick's Organic Farm Information for Restaurant Customers**

(December 2018)

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We at Nick's Organic Farm recognize that ordering directly from a farmer may present special challenges to restaurants. Thus, we are working to make your purchasing experience pleasant and simple.

**Easy Delivery to You:** We have a refrigerated truck, so we can deliver frozen and fresh products to you. We can discuss delivery options to determine times and quantities that work for you (and perhaps coordinate with other deliveries, to keep costs down).

**Free Delivery for Local Orders:** We offer free delivery within 10 miles of the farm (encompassing all of downtown Frederick), if your order is more than \$500. Otherwise, we charge a fee for delivered orders, determined on a case-by-case basis. We are located five miles south of Frederick on Buckeystown Pike (route 85).

**Discounts on Bulk Orders:** We offer discounts on our retail prices for restaurant buyers. Orders valued from \$500-\$1,000 per delivery receive a 10% discount. Orders greater than \$1,000 receive a 15% discount. For prices of specific items and cuts of meat, see our retail price sheet and our bulk order form. Note that if you choose to order a half or whole animal (rather than specific cuts), your cost will be very substantially lower; however the above discounts are not offered on bulk beef orders. A whole steer (cut to your specifications), for example, costs about 25% less than an eighth. (By hung weight, our 100% grass-fed beef costs \$4.25/lb for a whole animal, \$4.75 for a half, \$5.25 for a quarter and \$5.75 for an eighth.)

**Various Products in One Location:** We sell 100% grass-fed beef, all beef sausage (chorizo, Italian, plain, sage and kielbasa), beef jerky, certified organic pastured chickens and turkeys (fall only), and organic free range eggs. We also sell GMO-free heirloom organic corn: Floriani Red whole flint corn, Pungo Creek dent corn, and Cherokee Long Ear popcorn, as well as stone ground corn and corn meal.

**Fresh, High-Quality Products with Advance Planning:** Our products are fresh and tend to sell quickly. In addition, many of our products require one to several months lead-time for scheduling production quantities, processing, and proper aging. With enough lead time, we will plan with you as much as possible in order to accommodate your needs.